

VACC Business and Management Certificate IV in Financial Services

Online Skills Recognition for experienced F & I Managers Get the national recognition you deserve!

Fusion Business Solutions can now provide Online Accreditation to automotive industry professionals who are involved in the sale of Finance and Insurance products.

If you have at least 2 years of experience in automotive dealerships selling Finance and Insurance, you can apply online to have your existing skills and knowledge recognised in a formal qualification.

The process is straightforward:



Our experienced course assessors take all the information provided and prepare an assessment.

Certificate IV in Financial Services has the following structure:

Core – Compulsory stream
Apply principles of professional practice to the industry
Apply health & safety practices to the workplace
Communicate in the workplace
Use technology in the workplace

Main stream
Deliver professional service to customers
Maintain customer relationships
Coordinate, evaluate & improve customer service
Sell financial products and services
Implement a sales plan
Prospect for new clients
Establish client relationships & analyse needs
Develop present and negotiate client solutions
Provide general advice on financial products

Federal Incentives

Fusion can help employers access government incentives for this programme.

Investment

For full online Skills Recognition = \$3000 (GST exempt)

Full Federal incentives (if applicable) = \$4000

For more information: Contact info@vaccsdc.com.au or 03 9829 1140